

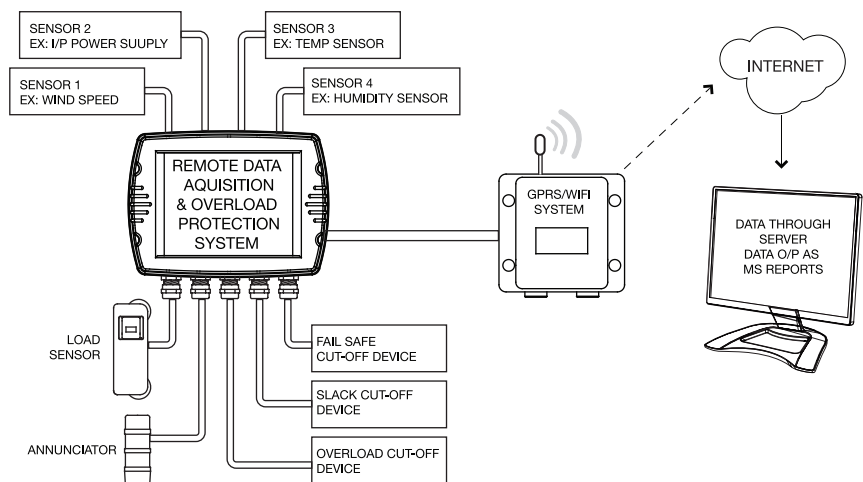
## PARTNERING WITH EOT / GANTRY / HOIST OEM'S

Avalon has been manufacturing crane safety system for over 10 years now. Our expertise in electronics, Hydraulic, electrical & Mechanical has helped us to carve a niche area for us. We are in pursuit of developing new products, using the latest available technologies, to cater to the market; products which will make our working environment safer, productive & efficient. Our Products; the Crane over Load Protection System and the Wireless Portable Load Weighing System; are the only & the first available in the Indian market. These are indigenously designed and developed after detailed study and based on the feedback from the market.

We are keen to partner with equipment manufacturers of EOT & Gantry cranes to provide solutions which will increase operational safety, productivity at the customer end and help manufacturers build better relationship with their customers.

### FEATURES:

- Integral part of the over load protection system
- Complete seamless data transfer through GPRS or WIFI Module
- SMS facility can be integrated to check on the various parameters



### ADVANTAGES TO MANUFACTURERS:

- Monitor the crane usage, performance effecting parameters, operating conditions remotely, with or without customer knowledge.
- Reduce warranty cost by taking preventive action by knowing the detailed site conditions.
- Pro-actively resolve the problem at the customer end before it is escalated above, thus improving customer satisfaction
- Use information from various sites to create MIS report to help Improve crane quality, usage and specifications.

### ADVANTAGES TO CUSTOMER:

- Overload Protection system, thus safe working environment
- Long life of the equipment through proper schedule of preventive maintenance